

Message Text

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ORIGIN EA-10

INFO OCT-01 ISO-00 PM-03 DODE-00 CIAE-00 INR-07 NSAE-00

AID-05 IGA-01 MC-02 /029 R

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R 190157Z MAR 75
FM SECSTATE WASHDC
TO AMEMBASSY JAKARTA

C O N F I D E N T I A L STATE 061293

E.O. 11652: GDS

- -: GDS

TAGS: MASS, ID

SUBJECT: INDONESIAN DISAPPOINTMENT WITH RESULTS OF NAVAL
PROCUREMENT MISSION

REF: (A) JAKARTA 3114 (B) CHUSDLG 150435Z MAR 75
(C) STATE 283777, SECDEF DTG 102320Z AND 152229Z JAN 75

1. REFERENCED MESSAGES WERE FIRST INDICATIONS WE HAVE HAD
THAT INDONESIAN SHIP PROCUREMENT TEAM WAS DISAPPOINTED WITH
RESULTS OF WASHINGTON DISCUSSIONS. WORKING IN CLOSE COORDI-
NATION WITH PM AND DOD, WE MADE EVERY EFFORT TO SEE THAT
TEAM WAS RECEIVED AT HIGHER LEVELS THAN WOULD NORMALLY HAVE
BEEN THE CASE WITH PROCUREMENT MISSION. IMPRESSION RE-
CEIVED BY ALL CONCERNED OFFICIALS WAS THAT TEAM WAS PLEASED
BY TREATMENT HERE, APART FROM FACT THEY WERE CLEARLY TAKEN
ABACK BY PRICES OF NEW SHIP PROCUREMENT.

2. WE FOUND THEIR REACTIONS PUZZLING IN VIEW OF INFO TRANS-
MITTED REFTELS (C). IN PARTICULAR, REACTIONS TO PRICES
SOMEWHAT DIFFICULT TO FATHOM BECAUSE WE WERE UNDER IMPRES-
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SION THAT WORD OF HIGH COSTS OF NEW SHIP CONSTRUCTION IN US

HAD BEEN PASSED TO THEM IN JAKARTA. NAVY OFFICERS WHO PROVIDED BRIEFINGS ALSO FOUND TEAM INADEQUATELY PREPARED FOR DISCUSSIONS (REF A, PARA 5) AND SHOPPING LIST OF EQUIPMENT HIGHLY UNREALISTIC FOR SHIP OF TONNAGE PROPOSED. SOME WEAPONS SYSTEMS THEY INQUIRED ABOUT ARE IN FACT CLASSIFIED AND BRIEFING COULD ONLY BE PROVIDED AS OUTCOME OF FORMAL PRIOR REQUEST AND DECISION BY STATE AND DOD. TEAM HAD GENERAL KNOWLEDGE OF CAPABILITIES OF SOME OF THE WEAPONS SYSTEMS SOUGHT AND BRIEFERS PROVIDED AS MUCH DETAIL AS POSSIBLE IN ABSENCE OF FORMAL REQUEST AND DECISION TO RELEASE CLASSIFIED DATA.

3. UNFORTUNATE THAT HANKAM HAS RECEIVED ERRONEOUS IMPRESSION THAT CONCESSIONAL PRICES MIGHT BE POSSIBLE FOR NEW SHIP CONSTRUCTION. NO PROCEDURE EXISTS UNDER MAP OR FMS TO REIMBURSE US SHIPYARD FOR PARTIAL COST OF NEW VESSEL DESIGNED AND BOUGHT BY FOREIGN NAVY. MISUNDERSTANDING PROBABLY AROSE FROM CONFUSION OF ORDER FOR NEW SHIPS WITH REQUEST FOR EXCESS OR OBSOLETE VESSELS IN USN INVENTORY. GOI WAS ADVISED BEFORE MISSION VISIT THAT NONE OF UNITS SOUGHT CURRENTLY AVAILABLE AT CONCESSIONAL SALE.

4. WE FULLY SHARE YOUR CONCERN THAT INDONESIAN TEAM HAS RETURNED DISAPPOINTED FROM WASHINGTON VISIT, AND AGREE THAT IT IS ESPECIALLY UNFORTUNATE UNDER PRESENT CIRCUMSTANCES. HOPE FOREGOING WILL PROVIDE BACKGROUND FOR RESUMING DIALOGUE WITH GOI.

5. DOD WILL ANSWER REF B BY SEPTTEL. INGERSOLL

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